

# LA COMPAGNIE

— 100% SMART BUSINESS CLASS —



**PRESS KIT**

**2023**

[www.lacompagnie.com](http://www.lacompagnie.com)

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# EDITORIAL.....

Since La Compagnie was created in December 2013, our ambition has remained unchanged: to revolutionize business aviation. We are proud to be, still to this day, the only 100% Business Class company. Our planes fly to New York from Paris, Nice and, since 2022, from Milan.

La Compagnie is a young, independent and passionate company with 120 employees. Our mission is to offer a unique travel experience on transatlantic routes.

With only 76 seats, our Airbus A321neo aircraft is ideally designed to offer more space and comfort. Thus, our passengers arrive at their destination relaxed and rested.

Every day, we do everything we can to satisfy our discerning customers looking for a different experience. It is with this purpose that La Compagnie has forged strong ties with trusted partners in order to optimize the experience in flight and on the ground.

A company that operates on a human scale and stays close to its customers — this is what makes up the DNA of La Compagnie.

## WELCOME ONBOARD



**CHRISTIAN VERNET**  
CEO

## Reinventing the transatlantic business class experience.

Currently the world's only all-business-class airline, since July 21, 2014, La Compagnie is the French company transforming the Business Class into a unique experience on a human scale.

La Compagnie operates 100% business class flights to meet the needs of customers looking for a different experience.



## La Compagnie lauded by the TripAdvisor Community

In 2019, La Compagnie received TripAdvisor's Traveller's Choice award for Specialty Airline in Europe. The hallmarks of Travellers' Choice award winners are outstanding service, quality, and value – all of which represent La Compagnie's unique approach to business class travel.

In 2020, La Compagnie won the Travellers' Choice Award for the second consecutive year.



**TRAVELLERS'  
CHOICE AWARDS  
SPECIALIST AIRLINE  
EUROPE**

A story that started 9 years ago...

CREATION OF  
LA COMPAGNIE

OCTOBER 2013

FIRST  
COMMERCIAL FLIGHT

JULY 2014

SECOND  
AIRCRAFT

MARCH 2015

DOUBLE FREQUENCY  
PARIS-NEW YORK

OCTOBER 2016

ANNOUNCEMENT  
OF THE AIRBUS  
A321NEO PROJECT

SEPTEMBER 2017

LAUNCH OF SEASONAL  
ROUTE BETWEEN  
NICE AND NEW YORK

MAY 2019

FIRST FLIGHT  
A321 NEO

JUNE 2019

LAUNCH OF THE ROUTE  
BETWEEN  
NEW YORK AND MILAN

APRIL 2022

## Funding

La Compagnie was created with an exceptional contribution from Dreamjet Holding of almost 30 million euros. Like us, they are committed to making business class air travel more accessible to all.

DREAMJET

LA COMPAGNIE

— 100% SMART BUSINESS CLASS —

# OUR OFFER

## 100% SMART BUSINESS CLASS

### Business Class at the best price

La Compagnie offers business-class-only flights at attractive and competitive rates to satisfy discerning customers in search of a different experience.

### Distribution channels

Flights are sold directly via La Compagnie's website [www.lacompagnie.com](http://www.lacompagnie.com), at La Compagnie's call center (1-800-218-6820), or with selected trip advisors. Pricing remains the same across all booking platforms.



NEW YORK - PARIS  
FROM  
**\$2,400** R/T\*  
IN BUSINESS CLASS

NEW YORK - NICE  
FROM  
**\$2,550** R/T\*  
IN BUSINESS CLASS

NEW YORK - MILAN  
FROM  
**\$2,200** R/T\*  
IN BUSINESS CLASS

## THE ROUTES

### NEW YORK - PARIS

Since July 2014, La Compagnie operates a **daily direct flight** from New York, Newark Liberty International Airport, to Paris, Orly airport.

### NEW YORK - NICE

Since 2019, La Compagnie operates a seasonal route between New York Newark and Nice. To provide direct access to the French Riviera during peak season, the route operates up to **4 times weekly, between April and September**.

### NEW YORK - MILAN

In April 2022, La Compagnie launched a new route from New York Newark to Milan Malpensa. **Up to 6 direct flights per week** connect travelers to the North of Italy.

## FLIGHT SCHEDULE

DEPARTURE AIRPORT ○.....>	ARRIVAL AIRPORT	FLIGHT NUMBER	DEPARTURE TIME	ARRIVAL TIME	OPERATING DAYS
NEW YORK NEWARK ○.....>	PARIS ORLY	BO 101	7:30 pm	08:50 am	Everyday
		BO 103	9:50 pm	11:00 am	Sporadic
		BO 105	7:00 pm	9:30 am	Sporadic
PARIS ORLY ○.....>	NEW YORK NEWARK	BO 100	10:30 am	1:00 pm	Everyday
		BO 102	2:30 pm	5:00 pm	Sporadic
		BO 104	2:30 pm	5:00 pm	Sporadic
NEW YORK NEWARK ○.....>	NICE CÔTE D'AZUR	BO 201	9:40 pm	12:00 pm	From April 15th to Sept. 27 <sup>th</sup> , 2023
		BO 105	7:00 pm	11:00 am	On Thursdays and Sundays Via Paris ORLY
NICE CÔTE D'AZUR ○.....>	NEW YORK NEWARK	BO 200	1:30 pm	5:00 pm	From April 16 <sup>th</sup> to Sept. 26 <sup>th</sup> , 2023
		BO 104	12:30 pm	5:00 pm	On Wednesdays and Saturdays Via Paris ORLY
NEW YORK NEWARK ○.....>	MILAN MALPENSA	BO 301	9:50 pm	11:55 am	Up to 6 flights per week
MILAN MALPENSA ○.....>	NEW YORK NEWARK	BO 300	1:30 pm	5:25 pm	Up to 6 flights per week

Operating days and times are given for information only and are subject to change. Confirmed information for a specific flight is on the ticket. For more information and to check timetables before departure, visit [lacompanie.com](http://lacompanie.com)

# THE AIRCRAFT .....

## Flying with the innovative Airbus A321neo

In June 2019, La Compagnie began operating the **brand-new Airbus A321neo** for more comfort, innovation, and fuel efficiency.

La Compagnie is the **first airline in France** to operate this new generation of aircraft featuring a unique and spacious business class-only cabin with 76 fully-reclining seats.

The Airbus A321neo is a new generation of aircraft that is more efficient, less noisy, and **more sustainable**, consuming **30% less fuel** than previous models.



AIRBUS A321NEO



# THE AIRPORTS .....

## A smooth, fast, and 100% Business Experience

In each airport served by La Compagnie, passengers enjoy priority queue-cutting access and a lounge with space for relaxation, work, and dining.

### New York Newark International Airport

Newark International Airport was chosen as the New York airport for its easy access to and from Manhattan. The airport offers simplified processes that are perfectly suited to La Compagnie's business aircraft.

### Paris Orly Airport

Since April 2018, La Compagnie's aircraft have taken off from Terminal 4 at Paris Orly Airport to provide travelers with quicker access to Paris' city center and better connections to surrounding European destinations. Paris Orly Airport makes La Compagnie's experience fast and smooth for travelers.

### Nice Côte d'Azur International Airport

From April through September, La Compagnie offers direct service from Terminal 2 at the Nice Côte d'Azur airport. Centrally located in the region, it offers La Compagnie passengers easy access to Nice, Cannes, Monaco, Antibes, etc.

### Milan Malpensa Airport

Milan Malpensa airport is the hub of the Italian economic capital. With an area reserved for United States flights, this airport allows La Compagnie passengers to travel with peace of mind.

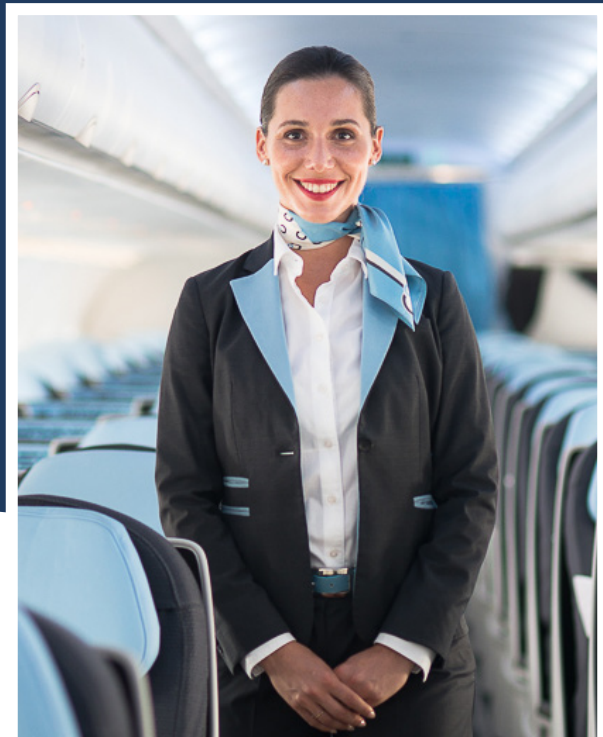
## THE CREW

### Passionate and exceptional staff serving our passengers

A 100% business class experience means a 100% personal experience. La Compagnie's team, which contributes significantly to the travel experience, pays close attention to the needs and desires of its passengers.

The pilots, all under French employment contracts, have been carefully selected and are trained to the highest aeronautical standards.

The flight attendants, true ambassadors of La Compagnie and its values, are responsible for the safety and comfort onboard all flights. In a recent study, the reception and service onboard received a score of 8.9/10\*. With La Compagnie, all passengers travel in good company!



# CABIN.....

## Unique, 100% business class cabins

Unique and spacious, the cabins are configured in 2x2 seats for a total of 76 seats; in comparison to most aircraft which reach 230 seats. Passengers thus benefit from personalized service and extra personal space.



### Comfort onboard the Airbus A321neo

The Airbus A321neo cabin is equipped with 76 seats **that recline into perfectly horizontal beds**. 50cm wide, the bed seats offer maximum comfort to passengers with a length of 192 cm and a thick, soft overlay.

## IN-FLIGHT ENTERTAINMENT .....

The A321neo is equipped with a 15.6-inch seat-mounted screen display and a **free, high-speed Wi-Fi connection** by Viasat, allowing passengers to connect via their personal devices during the flight.

La Compagnie offers passengers a selection of movies, television shows, music, and the latest news. An exclusive selection for independent movie lovers is provided by mk2 along with playlists specially designed by our music partner, Vialma, to pace the flight.

### Our partners

**LCI** **mk2** **VIALMA**



# GASTRONOMY .....

## At the heart of the business class experience: 'bistronic' cuisine

### Christophe Langrée in the kitchen for Chefs&Co

Since the launch of the airline, Head Chef Christophe Langrée has been committed to improving La Compagnie's onboard food experience with a stellar menu of seasonal products.

Under Christophe's leadership, La Compagnie is expanding the Chefs&Co family each year with new Chefs, new stories, and new trips, with the goal of continuing to deliver an **exceptional gourmet experience onboard**.

Christophe Langrée has thus set up a team of talented young Chefs to contribute to the creation of onboard menus: David Toutain (2 Michelin stars), Nolwenn Corre (1 star), Frédéric Duca, Yann Couvreur, and the Tourteaux brothers (2 stars). Between France and New York, their creations are influenced by their travels and experiences. Between Milan and New York, Italian chefs like Lorenzo Cogo offer flavors of Italy in original recipes.



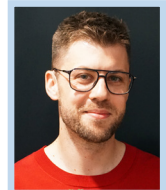
DAVID TOUTAIN



FRÉDÉRIC DUCA



YANN COUVREUR



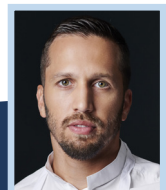
LORENZO COGO



NOLWENN CORRE



TOURTEAUX BROTHERS



FRANCO SAMPOGNA

By partnering with exceptional Chefs, La Compagnie offers its passengers varied and high-quality meals at 30,000 feet.

Each passenger can discover a Chef, a recipe, and a cooking style. The best way to let your taste buds travel!

## The Cellar

La Compagnie also offer a selection of organic wines made with care and precision by Bettane+Desseauve experts. Each bottle is chosen and paired with a course in order to allow passengers to enjoy a complete food and wine experience.

*“You cannot enjoy a good meal without a good wine. Organic wines are a new trend that is developing in the greatest restaurants and we want to invite La Compagnie’s passengers to discover this new way of enjoying their meal at more than 30 000 feet. »*

**Thierry Desseauve**  
**Founder of Bettane+Desseauve.**



“

*Enabling people to travel is our job, whether in the air or in one’s mind. Let’s get down to what is essential, simple, good and pleasurable: that’s where we want to take you. Our food follows the seasons, desires, and aims to stimulate inspiration. From the Hôtel de Matignon to Faust, from Paris to New York, the idea is to free yourself to take more risks and try something new. From my native Brittany to travels around the world, I keep only the best to share with you.*

**Christophe Langrée**

”

## Our partners



**bettane+desseauve**

## RELAX ON BOARD .....

La Compagnie has designed the flight experience onboard its A321neo to be the most serene and relaxing one possible — the "Relax Onboard" concept.

As soon as the safety instructions are broadcast, passengers are immersed in a calm and peaceful atmosphere. A sleek, sky blue background, slow and captivating movements of a couple of yogis dressed in white, relaxing music... Passengers learn safety instructions with gentleness and serenity, immersed in the world of yoga — a first in the air!



### Our partners

CAUDALIÉ  
PARIS  
[comfort zone]



Petit BamBou

## Meditation with Petit BamBou

To work on the well-being of the body and also the mind, La Compagnie has partnered with **Petit BamBou** to offer a **meditation channel** on the in-flight entertainment. In addition to a discovery program, passengers will be able to enjoy meditations **specially designed for the flight** and its different phases: taxiing, take-off, cruise, descent, and landing..

## Hydration with Caudalie and [comfort zone]

On long-haul flights, altitude and cabin pressure tend to dehydrate the skin. Caudalie (in France) and [comfort zone] (in Italy), privileged partners of La Compagnie, ensure that **our passengers' skin remains hydrated** for the duration of the flight by providing them with moisturizing products for **the face and hands**. These products can be found in the travel kit, which also includes a sleeping mask, earplugs, socks, a shoe bag, and a dental kit.

# EVENTS ON BOARD

## Special Events Onboard

La Compagnie loves to share its favorite friends and brands and regularly organizes curated events and experiences onboard. These invite passengers to discover the brand's independent spirit and the French art de vivre. Travelers have met famed authors including Claude Lelouch and Jean-Michel Ribes, been served special dishes by renowned chefs, sparked their taste buds with exclusive food tastings and Caviar experiences, and more.

Take a look at a snapshot of events that have taken place onboard...



### A Gourmet Experience with Chief David Toutain

As part of an ongoing Chefs&Co series, celebrated Chef David Toutain flew with La Compagnie to present his signature dish to lucky travelers - a beef, potato, and eggplant caviar delicacy. He personally wrapped truffle shavings on each of the passenger dishes.



## A Literary Break with Claude Lelouch

French director and screenwriter Claude Lelouch signed his autobiography *Le dictionnaire de ma vie* for passengers on a flight from Paris to New York. It was an unforgettable and emotional moment for all.



## “Street Artitude”

La Compagnie partnered with Brooklyn street artist Kevin Lyons to launch the first flying art gallery. Taking inspiration from the personalities of passengers, Lyons created a moving exhibit of 40 characters to reinvent the aircraft's 80 windows. Lyons was onboard to meet and greet passengers and offer travelers special amenities including a mini magazine detailing the work and personal drawings to keep.

## SUPPORT BEFORE, DURING, AND AFTER THE FLIGHT

### A Business Class Luggage Policy

With La Compagnie, baggage policy is simple: each passenger can check in **2 pieces of luggage weighing up to 70lbs. each** and bring cabin luggage onboard, as well as a personal bag, for a total of 39lbs. — both free of charge.

Golfers, skiers, cyclists, and surfers may carry their equipment free of charge (counted as checked baggage) on all our flights. Any additional piece of luggage will cost \$200.



Nice Côte d'Azur airport lounge

### Access to the lounge in each airport

La Compagnie passengers have complimentary access to the lounge in each airport, with comfortable seating and a large selection of snacks and refreshments in addition to a workspace area with the latest magazines, free Wi-Fi and telephone service, and flight information monitors.

The **Salon in Paris Orly** offers a 400-square-meter space with television, bar, national and international press, free Wi-fi access, and catered dining catering.

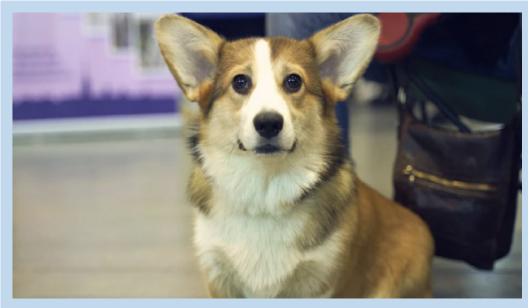
Relax at the **Levity lounge in Nice Côte d'Azur**, a cozy space with sleepers, and an equipped space for working, or be entertained in a quiet environment.

The **Montale lounge in Milan** was designed and tastefully furnished by Italian designers. You can relax in the Silent Room or work in the Meeting Room. At the bar, you can order drinks and sweet or savory snacks.

At the **Plaza lounge in New York Newark**, enjoy a drink and a book or magazine in the coffee area before your flight. Two shower rooms complete the services of the lounge.

## Traveling Pets Are Welcome!

Passengers can travel in the cabin with their pet dog or cat weighing less than 33 lbs at a fee equal to 10% of their ticket fare.



## Traveling With Insurance

Passengers can take advantage of cancellation, ticket refund, repatriation assistance, medical expenses, and baggage loss coverage (including the consequences of epidemics such as Covid-19) thanks to our insurance partner Gras Savoye.

## A driver before and/or after your flight

From the moment travelers get to the airport or off the plane, La Compagnie offers quality personalized transportation provided by curated partner. When making their reservation, passengers can order a top-tier, efficient, and economical driving service.



# LOYALTY PROGRAM .....

## MyCompagnie: a simple and clear program

MyCompagnie is a simple and clear loyalty program. The customer travels, earns points, and spends them according to their desires. MyCompagnie also offers a generous referral system and subscription takes just a few clicks on the La Compagnie website.



### Earn points flying

PROMO	SMART	FLEX
+1 POINTS	+2 POINTS	+4 POINTS

### Earn points sponsoring

SPONSOR	NEW CLIENT
+2 POINTS	+4 POINTS

### Use your points for La Compagnie tickets

	MIN. AVAILABILITY	MAX AVAILABILITY
ROUND TRIP TICKET	40 POINTS	80 POINTS
ONE WAY TICKET		40 POINTS

### Use your points to add La Compagnie services

EXTRA OR OVERSIZED LUGGAGE	5 POINTS
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**Regardless of the size of the business, La Compagnie's corporate offer provides travel solutions that optimize travel costs.**

Whether they want to buy their tickets online at [lacompanie.com](http://lacompanie.com) or be served by a travel agency, this dedicated offer adapts to the number of trips and business travel management tools.

For any information, the sales team of the company can be reached by e-mail: [welovebusiness@lacompanie.com](mailto:welovebusiness@lacompanie.com)



# LA COMPAGNIE

— 100% SMART BUSINESS CLASS —

**PRESS CONTACT**

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**NEWSROOM**

[www.lacompany.com/fr/about/newsroom](http://www.lacompany.com/fr/about/newsroom)